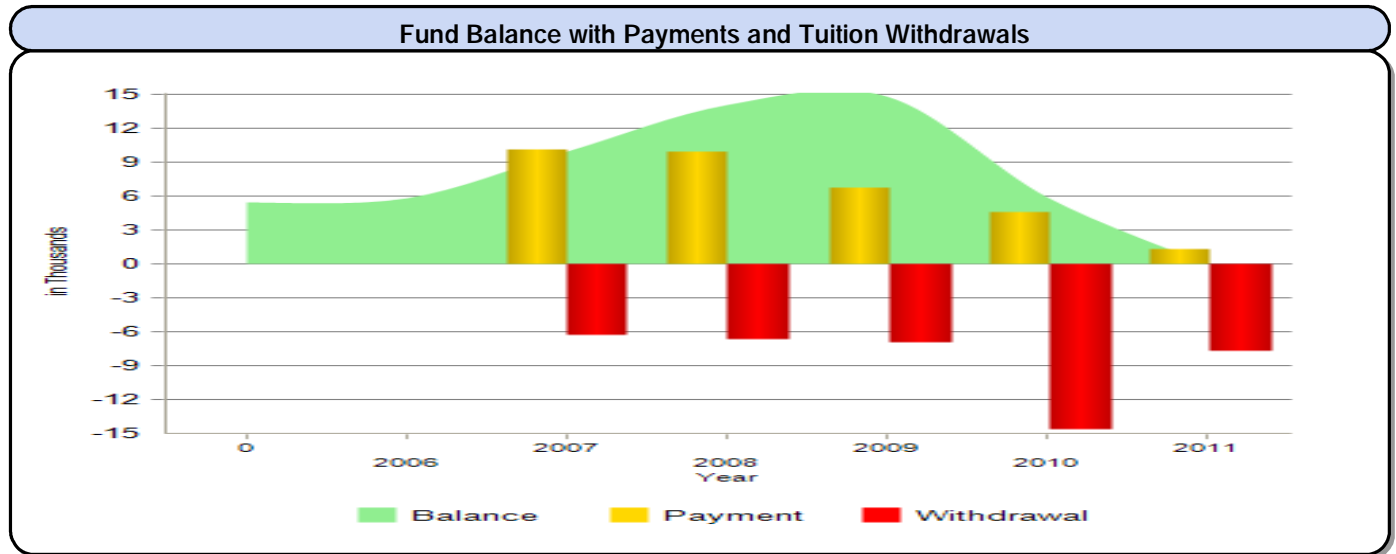


Note: Growth Rate is Not Guaranteed



**Education Fund and Assumptions**

1. Value of the education fund: \$5,400      2. Growth rate of Fund: 7%      3. Year payments to the Fund begin: 2007

Year	Name	Payment to Education Fund	Future Cost with the Inflation Rate	Part to be Paid by Client	Amount to be Withdrawn for Education	Yearly Growth	Ending Balance
	Fund Balance	\$5,400					\$5,400
2006	All Children	\$0				\$378	\$5,778
	*No Expense Year				\$0		
	<b>2006 Total</b>		\$0		\$0		
2007	All Children	\$10,090				\$404	\$9,973
	Julia		\$6,300	100%	\$6,300		
	<b>2007 Total</b>		\$6,300		\$6,300		
2008	All Children	\$9,973				\$698	\$14,029
	Julia		\$6,615	100%	\$6,615		
	<b>2008 Total</b>		\$6,615		\$6,615		
2009	All Children	\$6,777				\$982	\$14,843
	Julia		\$6,946	100%	\$6,946		
	<b>2009 Total</b>		\$6,946		\$6,946		
2010	All Children	\$4,617				\$1,039	\$5,912
	Julia		\$7,293	100%	\$7,293		
	Michael		\$7,293	100%	\$7,293		
	<b>2010 Total</b>		\$14,586		\$14,586		
2011	All Children	\$1,332				\$414	\$0
	Michael		\$7,658	100%	\$7,658		
	<b>2011 Total</b>		\$7,658		\$7,658		
	<b>Grand Totals</b>	\$32,789			\$42,105	\$3,915	

## Assets

### Question?

Are there enough assets to meet the cash demands of death and to provide adequate income for your family?

## Cash Needed

At death, cash is needed to pay funeral and settlement costs and provide for a college fund.

## Assets That Will Produce Income

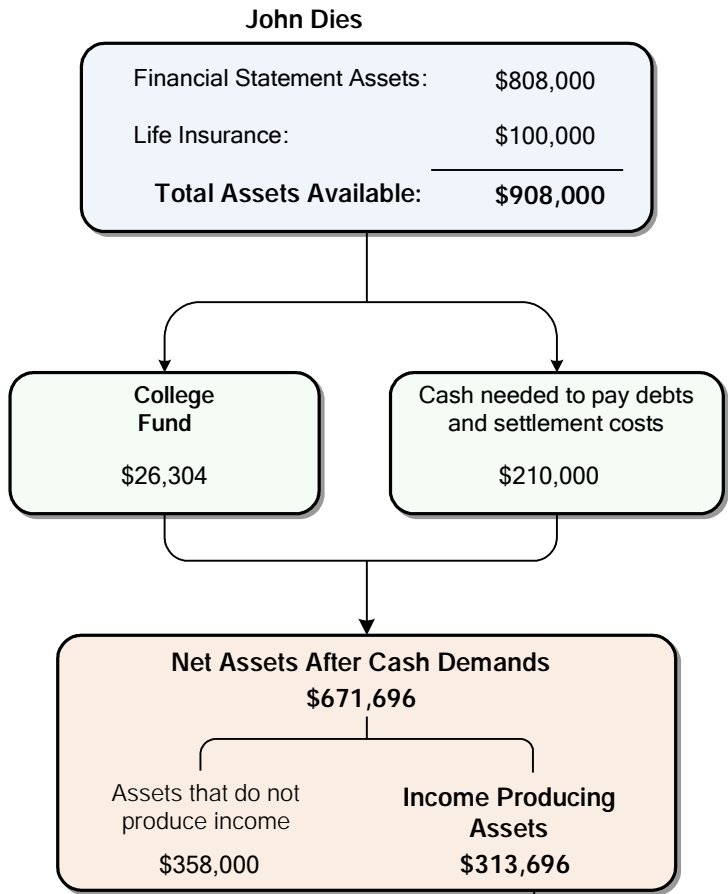
At Death, most assets lose some value, e.g., the cost of converting an asset to an income producing asset. In addition, some assets, e.g., house and cars, do not produce income.

What's left are "Income Producing Assets".

## Income Needed & Available

	Family Income Needed	Income From All Sources	Income Shortage or Surplus
Present Annual Income: \$103,800			
Assuming that: John Dies Now	\$40,000	\$44,851	\$4,851
2 Years later at an inflation rate of 2.5% and at Spouse's age: 42	\$42,025	\$22,678	(\$19,347)
23 Years later at an inflation rate of 2.5% and at Spouse's age: 65	\$74,158	\$60,656	(\$13,502)

**New Capital Needed Now  
To Provide Income for Your Family: \$552,892**



Note: Growth Rate & Earnings are Not Guaranteed

Value of Assets Now		Summary of Income Needed, Assets and Investing			
Income Needed If Retired Today		Value Of Assets		Annual Amount Being Invested This Year	
Income:	\$70,000	Income Producing:	\$325,000	Personal Investing:	\$0
Long Term Care:	\$0	Non-Producing:	\$483,000	Retirement Plans:	\$0
<b>Total:</b>	<b>\$70,000</b>	<b>Total Assets:</b>	<b>\$808,000</b>	<b>Total Being Invested:</b>	<b>\$0</b>

### Future Value Of Assets

At retirement, it is important to distinguish between the assets you have that will produce income for you and those assets that will not.

#### Question?

Do the Income Producing Assets provide adequate income for your retirement?

Retirement Age: 65	Years: 20
<b>Total Assets</b>	
<b>\$1,920,039</b>	
Non-Income Producing	Income Producing
\$1,086,901	\$833,138

### Income At Retirement

	Present Situation
Total income from Income Producing Assets: (At 8.0% rate of return: (Earnings+Growth)	\$66,651
Income from Social Security, Pensions and other Sources:	\$38,763
<b>Total Income from All Sources:</b>	<b>\$105,414</b>
Future Income Needed: ( \$70,000 at 2.5% Inflation.)	\$114,703
<b>Income Shortage / Surplus:</b>	<b>(\$9,289)</b>

Additional Income Producing assets are needed at Rate of Return of: 8.0%

\$116,114

<b>New &amp; Additional Yearly Investments Are Needed at a Growth Rate of 8.0% Between Now and Retirement.</b>	
Level Investment Plan:	\$2,443
With an Inflation Rate of : 2.5% Increasing Investment Plan:	\$2,079

Note: Growth Rate & Earnings are Not Guaranteed

Financial Statement = Actual

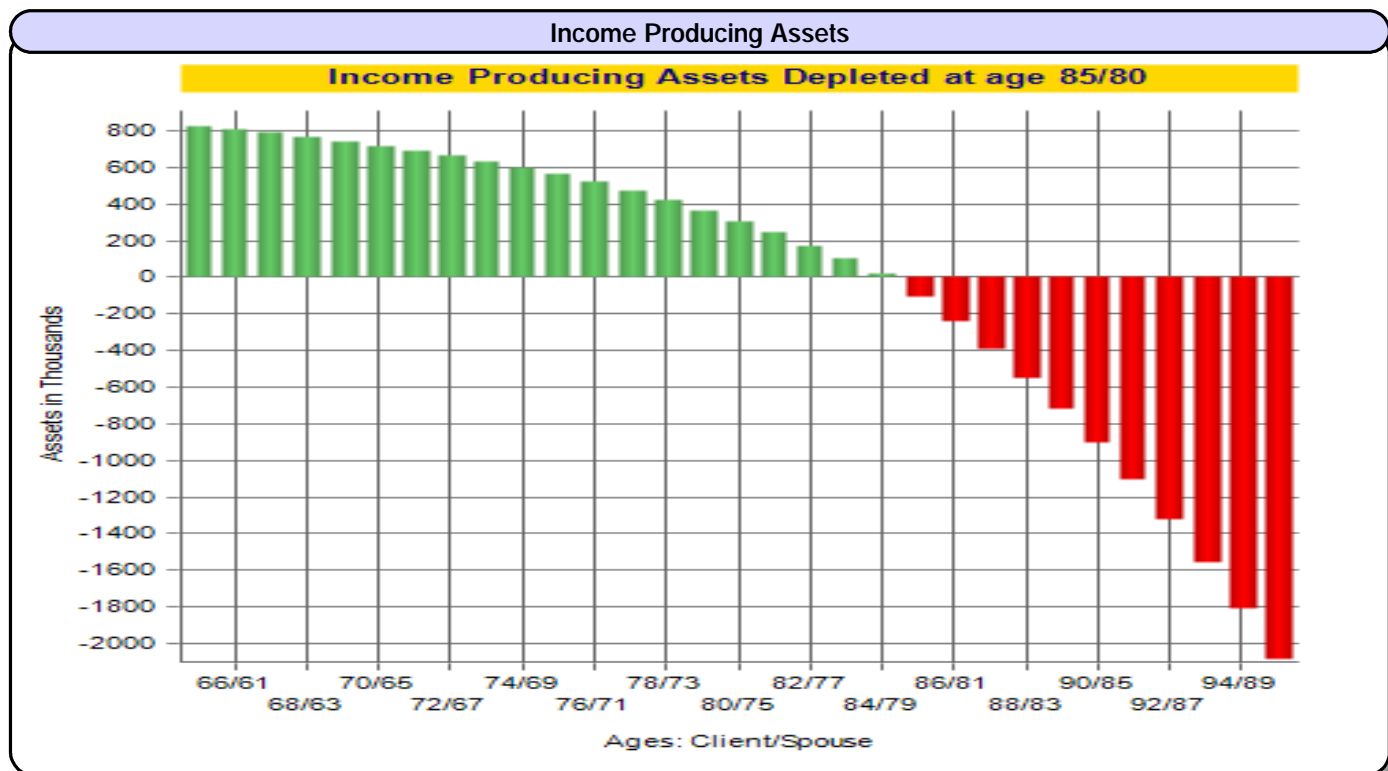
Income Needed If Retired Today		Summary Of Income Needed, Assets and Investing		Annual Amount Being Invested This Year	
Income:	\$70,000	Income Producing:	\$325,000	Personal Investing:	\$0
Long Term Care:	\$0	Non-Producing:	\$483,000	Retirement Plans:	\$0
<b>Total:</b>	<b>\$70,000</b>	<b>Total Assets:</b>	<b>\$808,000</b>	<b>Total Being Invested:</b>	<b>\$0</b>

Income Needed & Value of Assets at Retirement	
At an Inflation Rate of: 2.5%	
<b>Total Income Needed at Retirement:</b>	<b>\$114,703</b>
<b>Future Value of Assets plus Yearly Investing:</b>	
Total Assets at Retirement Age:	\$1,920,039
Non-Income Producing Assets:	\$1,086,901
<b>Value of Income Producing Assets:</b>	<b>\$833,138</b>
Rate of Earnings:	3.0%
Growth Rate:	5.0%

Retirement = Actual

Soc. Sec & Other Income of: John				
Current Age: 45		Retirement Age: 65		
Description	Amount	COLA	Age	Yrs
Social Security Benefit:	\$38,763	2.0%	65	99
Other Income or Expenses (-):				
1: Assisted Living Costs	(\$40,000)	3.0%	85	99
2:	\$0	0.0%		
3:	\$0	0.0%		

Soc. Sec. & Other Income of: Sue				
Current Age: 40		Retirement Age: 69		
Description	Amount	COLA	Age	Yrs
Social Security Benefit:	\$8,326	2.0%	65	99
Other Income or Expenses (-):				
1:	\$0	0.0%		
2:	\$0	0.0%		
3:	\$0	0.0%		



John & Susan Doe

Monday, June 05, 2006 9:46:27

Retirement\Use All Assets\Post\Detail

# Post Retirement Detail

Use All Assets

Note: Growth Rate & Earnings are Not Guaranteed

Retirement = Actual  
Financial Statement = Actual

<b>Income Needed at Retirement Age: 65</b>	
Income Needed If Retired Today:	\$70,000
Inflation Rate of:	2.5%
<b>Income Needed at Retirement:</b>	<b>\$114,703</b>

<b>Income Producing Assets:</b>	
Total Asset at Retirement Age:	\$1,920,039
Non-Producing Assets:	\$1,086,901
<b>Income Producing Assets:</b>	<b>\$833,138</b>

Year	Age CL/SP	Income Needed + Inflation of: 2.5%	Earnings from Income Prod. Assets at: 3.0%	Social Security + COLA of: 2.0%	Other Income ( See Detail Pg.)	Income Surplus or Shortage	Assets after Shortage or Surplus	Growth of Assets at 5.0%	Income Producing Assets
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Initial Value of Income Producing Assets

									\$833,138
2026	65/60	\$114,703	\$24,994	\$38,763	\$0	(\$50,946)	\$782,192	\$39,110	\$821,302
2027	66/61	\$117,571	\$24,639	\$39,538	\$0	(\$53,393)	\$767,908	\$38,395	\$806,304
2028	67/62	\$120,510	\$24,189	\$40,329	\$0	(\$55,992)	\$750,312	\$37,516	\$787,827
2029	68/63	\$123,523	\$23,635	\$41,136	\$0	(\$58,752)	\$729,075	\$36,454	\$765,529
2030	69/64	<u>\$125,993</u>	\$22,966	\$41,958	\$0	(\$61,069)	\$704,460	\$35,223	\$739,683

Sue: Start (Social Security)

				\$8,326					
2031	70/65	\$128,513	\$22,190	\$51,123	\$0	(\$55,199)	\$684,484	\$34,224	\$718,708
2032	71/66	\$131,083	\$21,561	\$52,146	\$0	(\$57,376)	\$661,332	\$33,067	\$694,398
2033	72/67	\$133,705	\$20,832	\$53,189	\$0	(\$59,684)	\$634,714	\$31,736	\$666,450
2034	73/68	<u>\$135,711</u>	\$19,993	\$54,253	\$0	(\$61,464)	\$604,985	\$30,249	\$635,235
2035	74/69	\$137,746	\$19,057	\$55,338	\$0	(\$63,351)	\$571,883	\$28,594	\$600,477
2036	75/70	\$139,812	\$18,014	\$56,444	\$0	(\$65,354)	\$535,124	\$26,756	\$561,880
2037	76/71	\$141,910	\$16,856	\$57,573	\$0	(\$67,480)	\$494,400	\$24,720	\$519,120
2038	77/72	<u>\$143,329</u>	\$15,574	\$58,725	\$0	(\$69,030)	\$450,090	\$22,504	\$472,594
2039	78/73	\$144,762	\$14,178	\$59,899	\$0	(\$70,685)	\$401,909	\$20,095	\$422,005
2040	79/74	\$146,210	\$12,660	\$61,097	\$0	(\$72,452)	\$349,552	\$17,478	\$367,030
2041	80/75	\$147,672	\$11,011	\$62,319	\$0	(\$74,342)	\$292,689	\$14,634	\$307,323
2042	81/76	<u>\$148,410</u>	\$9,220	\$63,566	\$0	(\$75,625)	\$231,698	\$11,585	\$243,283
2043	82/77	\$149,152	\$7,298	\$64,837	\$0	(\$77,017)	\$166,266	\$8,313	\$174,580
2044	83/78	\$149,898	\$5,237	\$66,134	\$0	(\$78,527)	\$96,053	\$4,803	\$100,856
2045	84/79	\$150,647	\$3,026	\$67,456	\$0	(\$80,165)	\$20,690	\$1,035	\$21,725

John: Start (Assisted Living Costs)

					(\$40,000)				
2046	85/80	<u>\$150,647</u>	\$652	\$68,805	(\$40,000)	(\$121,190)	(\$99,465)	(\$4,973)	(\$104,439)
2047	86/81	\$150,647	(\$3,133)	\$70,182	(\$41,200)	(\$124,799)	(\$229,238)	(\$11,462)	(\$240,699)
2048	87/82	\$150,647	(\$7,221)	\$71,585	(\$42,436)	(\$128,719)	(\$369,419)	(\$18,471)	(\$387,889)
2049	88/83	\$150,647	(\$11,637)	\$73,017	(\$43,709)	(\$132,976)	(\$520,866)	(\$26,043)	(\$546,909)
2050	89/84	\$150,647	(\$16,407)	\$74,477	(\$45,020)	(\$137,598)	(\$684,507)	(\$34,225)	(\$718,732)
2051	90/85	\$150,647	(\$21,562)	\$75,967	(\$46,371)	(\$142,613)	(\$861,346)	(\$43,067)	(\$904,413)
2052	91/86	\$150,647	(\$27,132)	\$77,486	(\$47,762)	(\$148,056)	(\$1,052,469)	(\$52,623)	(\$1,105,092)
2053	92/87	\$150,647	(\$33,153)	\$79,036	(\$49,195)	(\$153,959)	(\$1,259,051)	(\$62,953)	(\$1,322,004)
2054	93/88	\$150,647	(\$39,660)	\$80,617	(\$50,671)	(\$160,362)	(\$1,482,365)	(\$74,118)	(\$1,556,484)
2055	94/89	\$150,647	(\$46,695)	\$82,229	(\$52,191)	(\$167,304)	(\$1,723,788)	(\$86,189)	(\$1,809,977)
2056	95/90	\$150,647	(\$54,299)	\$83,873	(\$53,757)	(\$174,830)	(\$1,984,807)	(\$99,240)	(\$2,084,047)

Underline = Inflation Reduced by 0.5% every 4 years until it reaches 0%

Italic = Inflation Reduced to 0%